

### Almonds:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during September 2000. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 2000.

#### Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 2000. Source: PIERS, September 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for November 30, 2000. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

#### **Definitions:**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: November 30, 2000 Page 1 of 8

L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

Monthly Market Share For: September 2000

Month\Year: 4.3 \ 13.7

Month\Year: 4.3\\13.7			Surcharges:										
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	77%	61%	22 Days										
K Line	23%	7%	23 Days										
Senator	0%	15%											
Maersk-SeaLand	0%	10%	22 Days	\$1,240	\$176								\$1,316
COSCO	0%	7%											

Average Container Rate

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: September 2000

Month\Year: 18.0 \ 123.8

Month\1ear: 10.0\125.												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	Container <b>R</b> ate
Hanjin	78%	80%	12 Days	\$1,274	\$176							\$1,450
Cho Yang	22%	16%	12 Days	\$1,220								\$1,220

Average Container Rate \$1,399

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: September 2000

Month\Year: 8.4 \ 119.0

					<u> </u>									
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
OOCL	31%	12%	15 Days	\$1,000									\$1,000	
Yang Ming	24%	13%	16 Days											
Senator	24%	13%	14 Days											
Hanjin	12%	14%	22 Days	\$1,080									\$1,080	
Maersk-SeaLand	10%	11%	14 Days	\$920	\$176								\$1,096	
K Line	0%	25%	16 Days	\$700									\$700	
Hapag-Lloyd	0%	4%	27 Days	\$800									\$800	
P&O Nedlloyd	0%	3%	15 Days											

Average Container Rate \$1,036

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Almonds

Monthly Market Share For: September 2000

Month\Year: 3.2 \ 11.5

Month Tear: 3.2 \ 11.3								Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	100%	91%	24 Days	\$1,924	\$176								\$2,100
APL	0%	9%	24 Days										

Average Container Rate \$2,100

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Almonds

Monthly Market Share For: September 2000

Month\Year: 5.0 \ 94.4

Month\Year: 5.0 \ 94.4	Surcharges:												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	80%	42%	14 Days										
Evergreen	20%	20%	18 Days	\$1,901	\$176		6%						\$2,191
APL	0%	11%	12 Days	\$1,173	\$176		6%						\$1,419
K Line	0%	11%	13 Days	\$660									\$660
Senator	0%	10%	14 Days										
Hanjin	0%	4%	12 Days	\$1,234	\$176		6%						\$1,484

Average Container Rate \$2,191

L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: September 2000

Month\Year: 8.0 \ 30.8

		Market Share		Ocean Rate									
Carrier	Market Share		Transit Time		BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	50%	33%	18 Days	\$1,730									\$1,730
P&O Nedlloyd	25%	7%	14 Days										
APL	25%	7%	21 Days										
Cho Yang	0%	25%	15 Days	\$800	\$16								\$816
Senator	0%	10%	18 Days										
Zim Line	0%	7%											
K Line	0%	7%	19 Days	\$1,120									\$1,120
NYK Line	0%	3%	18 Days										
Hapag-Lloyd	0%	3%	21 Days	\$1,164			10%						\$1,280
•													

Average Container Rate \$1,730

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: September 2000

Month\Year: 25.0 \ 224.6

Month\Year: $25.0 \setminus 22^2$	4.6			Surcharges:										
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
NYK Line	48%	24%	26 Days	\$1,130									\$1,130	
Yang Ming	44%	46%	25 Days											
P&O Nedlloyd	4%	8%	19 Days	\$1,070									\$1,070	
Hanjin	4%	7%	24 Days	\$880									\$880	
OOCL	0%	5%	30 Days	\$700	\$176								\$876	
Hapag-Lloyd	0%	4%	27 Days	\$828			43%	\$453					\$1,637	
Senator	0%	3%												

Average Container Rate \$1,108